

CALL FOR EXPRESSION OF INTEREST

For Purchase of Laboratory Equipment, Glassware & Chemicals

The International Center for High Education on Mediterranean Agronomy (CIHEAM-Bari) invites interested firms and qualified dealers to submit their expression of interest for providing high quality laboratory equipment, glassware and chemicals.

General project information:

Project: OliveCulture scale-up [see the link: [Olive Culture | Farm to Fork](#)]

Donor: Italian Agency for Cooperation and Development (AICS)

Overall project objective: To enhance capacities of the Federal Government and the suitable Provinces in assisting rural communities and private sector. This will involve modernizing testing capabilities for olive culture strengthening phytosanitary facilities to effectively manage pests and diseases. Among other measures the selected laboratories in Islamabad, Punjab, KPK and Balochistan will be upgraded, ensuring that these facilities have the potential to significantly support the olive chain value.

Objective of this call for proposal:

This call for proposal invites applicants to describe their capacity to supply the items specified in **Table 1, 2, 3** granting the required specifications -including the qualified technical assistance- and **present proof of the requirements listed in ANNEX A to be eligible.**

Based on the received proposals, CIHEAM will evaluate the consistency of each applicant according to the criteria as per **ANNEX B** including the quotation of the items and launch specific procurement processes based on this **market analysis.**

GENERAL INSTRUCTIONS

The below requirements detail how bids are to be submitted and reviewed for the above-mentioned project. Please read and follow these instructions carefully:

- 1) All companies interested in applying to this call are recommended to send a **mail to info@oliveculture.org** including all contacts of the company to be registered in the [list of potential applicants which will be kept constantly informed by the project](#). Call documentation can be downloaded clicking the link: [Olive Culture | Farm to Fork](#)
- 2) **Deadline: No later than April 14th, 2025, H13:00**
- 3) All official correspondence during the bidding process must be done in English.
- 4) All queries are accepted by mail (info@oliveculture.org) by 25th March 2025. All clarifications will be provided to all registered potential applicants by 29th March 2025.
- 5) All deadlines and dates mentioned in this invitation for submission of bids must be adhered to. Bids received beyond the deadline will not be considered.
- 6) Applicants can express interest for all listed material or part of it.
- 7) All application should contain all fields filled signed and stamped **Annex A,B,C**.
- 8) Companies must fill their interested part of the fields in **Table 1,2,3** (It is admitted to offer all or part of equipment/material listed in the **TABLES**).
- 9) The estimated quantities are indicative of the 3 years **potential needs** of the project. No contracts will be awarded through this call which is intended as **market analysis exercise**.
- 10) The prices to quote by companies must include delivery and installation of equipment in each province laboratories with validity 12 months.
- 11) All proposals must be submitted by mail to info@oliveculture.org indicating the subject: **APPLICATION TO EXPRESSION OF INTEREST** and company contacts.

EVALUATION CRITERIA

The evaluation report will include a classification of the **eligible companies and their capacity** to supply specific equipment, material and consumables according to the score system described in ANNEX B.

The **DATABASE** desumed from this call will be the basic tool to select appropriate companies to bid in the particular purchasing processes along the implementation of OliveCulture scale-up Project (2024-2027).

ANNEX A

Requirements and Technical Evaluation Criteria for the Purchase of Laboratory Equipment/Glassware's and Chemicals

S. No	Mandatory REQUIREMENTS
A.	Manufacturer Authorization Distributer Certificate (A certificate from OEM (Original Equipment Manufacturer) clarifying that the bidder is authorized by the manufacturer for the quoted items).
B.	Tax Returns (Last three years Income tax and sales tax returns).
C.	Audit Report (Last 3-years company audit report).
D.	Stamp Paper that the firm has not been blacklisted by any government entity or its owner(s) has not been partnering of any previously blacklisted firm (s):
E.	Warranty Certificate (Warranty Period should be from manufacturer/Bidder at least one year both with spare parts and services after Installation and training is also compulsory).
F.	Brochures/literature/Manual containing the specifications of the quoted equipment. (Offers from bidders who have not quoted the make/model and Brochure of the equipment will not be entertained and will be rejected in the preliminary technical evaluation process).
G.	Product International Certification US FDA, CE, JIS (2 Marks for above any Certificate. Max-6 Marks) and Quality assurance certificate with small equipment's
H.	Declaration on honor on exclusion criteria and selection criteria

ANNEX B

S.No	Evaluation CRITERIA	MAX score
1.	Satisfactory/Performance Reports Satisfactory certified report from clients. 1 mark each report -Max 10 marks	10
2.	Key Personnel CV/max 10 marks Organigramme – Max 5 marks	15
3.	Proven established partnership or convention with trained Associate Engineers for the technical assistance on quoted items in Electrical/Electronics (Payroll of the Engineer must be attached).	10
4.	Company trained Graduate Engineer for quoted items duly registered with PEC in Electrical/ Electronics for graduate engineer PEC card must be provided. (Payroll of the Engineer must be attached).	10
5.	Workshop facility in Pakistan Level having list of related testing tools. (Complete address with contact must be attached in the bid) The procuring agency may verify the workshops if required.	10
6.	Previous Projects Worth Bidders/ Firm projects (worth Rs.10 million/project) in last three years 2 marks for each project (Max Points 10).	10
7.	Conformance to Specification Full compliance with the required specifications (specification compliance Form attached) as per statement of Requirement. Compliance with Minor Deviation (up to 4 minor deviations subject to main function is not affected) More than 4 minor deviations or one major deviation in specification the bidder will be considered as nonresponsive for the quoted item. (2 marks for each deviation will be deducted).	15
8.	Estimated cost evaluation (proportioned score on total amount scale)	20
	Total Score	100